

Message Text

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PAGE 01 MANILA 09087 091235Z

46

ACTION COME-00

INFO OCT-01 EA-11 ADP-00 EB-11 DOTE-00 STR-08 AID-20

CIAE-00 FRB-02 INR-10 NSAE-00 RSC-01 TRSE-00 XMB-07

OPIC-12 CIEP-02 OMB-01 RSR-01 /087 W

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R 090443Z AUG 73

FM AMEMBASSY MANILA

TO SECSTATE WASHDC 7190

UNCLAS MANILA 9087

FOR DEPARTMENT OF COMMERCE

E.O. 11652: N/A

TAGS: ETRN, ETRD, RP

SUBJECT: MANILA MASS TRANSIT SYSTEM

REF: MANILA 5500; STATE A-5190

1. COL. AND MRS. NICANOR T. JIMENEZ, GENERAL MANAGER, PHILIPPINE NATIONAL RAILWAYS AND MR. JUAN N. DE CASTRO, DIRECTOR OF PNR PLANNING AND EVALUATION GROUP, PLAN TO DEPART MANILA SEPTEMBER 14 FOR VISITS TO JAPAN, EUROPE AND U.S. PURPOSE OF TRIP IS TO STUDY MANAGERIAL PRACTICES AND TO BECOME MORE FAMILIAR WITH ADVANCED MASS TRANSPORTATION SYSTEMS. PHILIPPINE GOVERNMENT PLANS FOR A MASS TRANSIT RAIL SYSTEM FOR METRO MANILA CONTAINED REFTEL. ADDITIONAL PURPOSE OF TRIP IS TO DISCUSS WITH GENERAL ELECTRIC OFFICIALS IN NEW YORK DELIVERY OF FIVE GE LOCOMOTIVES ORDERED EARLIER.

2. IN CONVERSATION WITH EMBOFF, DE CASTRO EXPRESSED INTEREST IN MEETING WITH APPROPRIATE COMMERCE DEPARTMENT AND EXIM BANK OFFICIALS. JIMENEZ AND DE CASTRO CALLED ON HENRY KEARNS DURING LATTER'S VISIT TO MANILA IN MARCH. JIMENEZ AND DE CASTRO WILL BE IN NEW YORK SEPTEMBER 1-9, AND COULD COME TO WASHINGTON FOR ONE DAY DURING PERIOD SEPTEMBER 3-5 FOR MEETINGS (MRS. JIMENEZ WOULD NOT ACCOMPANY). THEY WOULD PROBABLY TRAVEL UNCLASSIFIED

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PAGE 02 MANILA 09087 091235Z

TO WASHINGTON VIA METRO LINER ON DAY OF MEETINGS AND RETURN TO

NEW YORK ON METRO LINER ON SAME DAY. CONTACT POINT FOR JIMENEZ
AND DE CASTRO IN NEW YORK IS:

MR. A. G. SORCI

MANAGER, TRANSPORTATION DEPARTMENT
INTERNATIONAL SALES DIVISION
GENERAL ELECTRIC, 159 MADISON AVENUE
NEW YORK

ALTERNATE CONTACT IS DE CASTRO'S BROTHER:

DR. AMANTE N. DE CASTRO
ST. VINCENT'S MEDICAL SERVICES
355 BARD AVENUE
STATEN ISLAND

TEL: (212) 390-1234

3. FROM NEW YORK, JIMENEZ AND DE CASTRO WILL PROCEED TO SAN
FRANCISCO WHERE THEY WILL REMAIN SEPTEMBER 10-11. WHILE IN
SAN FRANCISCO THEY WANT TO MEET WITH BART OFFICIALS TO DISCUSS
MANAGERIAL PRACTICES AND WOULD ALSO APPRECIATE HALF DAY RIDE
OVER BART SYSTEM.

4. DURING STAY IN SAN FRANCISCO, JIMENEZ AND DE CASTRO WOULD BE
AVAILABLE MEET WITH REPRESENTATIVES BECHTEL CORPORATION AND ANY
OTHER U.S. COMPANY INTERESTED IN MANILA MASS TRANSIT SYSTEM. AS
COMMECCE AWARE, BECHTEL ALREADY HAS EXPRESSED INTEREST IN PROJECT.

5. BELIEVE THIS EXCELLENT OPPORTUNITY FOR COMMERCE, EXIM AND U.S.
PRIVATE SECTOR BECOME MORE FAMILIAR WITH MANILA MASS TRANSIT
PROJECT WHICH HOLDS POTENTIAL FOR \$30 MILLION IN NEAR AND MEDIUM
TERM EXPORTS FROM THE UNITED STATE. WE SUGGEST THAT EVERY EFFORT
BE MADE MEET WITH JIMENEZ AND DE CASTRO IN WASHINGTON.
BELIEVE IT WOULD BE ADVISABLE FOR SAN FRANCISCO FIELD OFFICE TO
BE BROUGHT INTO PICTURE AND TO ARRANGE PROGRAM IN SAN FRANCISCO.
DE CASTRO HAS BEEN PROVIDED NAME AND TELEPHONE NUMBER OF FIELD
OFFICE DIRECTOR.
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